



LLOYD FRASER PRESS RELEASE

20th December 2007 – Lloyd Fraser Wins ITM's 'Best 3PL Company 2008' Award

On Monday 26th November 2007, at a special awards ceremony held at the Hilton Hotel, Park Lane, the Lloyd Fraser Group was honoured with the presentation of the Institute of Transport Management's Award for Best 3PL Company 2008.



Neil McConchie, Chairman & Joint Managing Director, delivers his acceptance speech to the Institute of Transport Management following Lloyd Fraser's receipt of the 'Best 3PL Company 2008' award

Announcing the Award to Lloyd Fraser, Mr. Patrick Sheedy, Media & PR Director for the Institute said: "In such a challenging market it is increasingly important for manufacturers, distributors and retailers to focus on efficiency in seeking out solutions that meet their specific transportation requirements. In many cases this means working closely with a third-party logistics provider to manage the entire process. By employing Lloyd Fraser's sophisticated logistics practice companies can accelerate the flows of raw materials, assembly operations and the delivery of finished products. This process can reduce operating costs, improve customer service and provide significant competitive advantages in the marketplace."



Mr. Sheedy concluded: "By virtue of planned diversification, greater service orientation and scientific professional management Lloyd Fraser's services meet the very highest standards. By continually re-organising itself to meet the challenges and changing demands of the global freight industry, backed up by commitment to hard work and innovation, the company has grown from a company of national renown to one of international repute. We at the Institute are delighted to honour this company, pay tribute to its experienced staff and wish them every success in the future."

Receiving the award on behalf of the Group, Neil McConchie, Chairman and Joint Managing Director, was thrilled and paid tribute to all Lloyd Fraser colleagues, recognising the efforts of all involved in gaining this attribute, stating "Such external recognition for Lloyd Fraser is indeed testament to the efforts of all our employees and the excellent job you all deliver day in day out for our clients and I want to thank you all for your efforts in this achievement."

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About Lloyd Fraser

Lloyd Fraser is a private limited company providing quality third party logistics at competitive rates employing over 1,400 staff operating out of 32 sites nationwide.

We believe we can make Lloyd Fraser appreciably different by working together to deliver what we promise, act with integrity and respect and look for continuous improvements. Our business is not driven by the needs of external shareholders and we understand that to compete amongst much larger competitors we must offer a more innovative solution at a better cost. We strive for sustainable relationships with customers rather than fast profits.

The strategic vision of the company means that we are developing and winning new business in our key vertical markets. The group has highlighted key areas where we can differentiate our product offering and are constantly monitoring our value propositions. This strategic vision is driving the organisation forward and we expect significant growth in the near future.

Lloyd Fraser's services benefit customers in a broad range of market sectors and we work alongside some very high profile businesses.

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